### **Standards/Measurement Criteria**

### (\*\*Draft)

### **Graphic Communications**

Photo Imaging - Option C

\*\*Please note: The following CTE program Standards/Measurement Criteria are tentative until assessments are established.

#### \*1.0 EXPLORE CAREER PATHS IN GRAPHIC COMMUNICATIONS

- 1.1 Examine traditional, non-traditional, and entrepreneurial occupational choices
- 1.2 Review graphic communications career opportunity information
- 1.3 Explain how personal choices affect career plans
- 1.4 Relate interests, skills, and attitudes to career exploration in graphic communications
- 1.5 Examine the role of education in careers in graphic communications

#### \*2.0 DEMONSTRATE JOB SEARCH SKILLS

- 2.1 Research employment opportunities in graphic communications
- 2.2 Critique a job application on line and in hard copy
- 2.3 Review professional dress, interviewing skills and resumes
- 2.4 Demonstrate the use of technology in a job search
- 2.5 Explore creative ways to make an impression in addition to a resume

### \*3.0 DEMONSTRATE EMPLOYABILITY SKILLS REQUIRED FOR THE GRAPHIC COMMUNICATIONS INDUSTRY

- 3.1 Identify factors contributing to job success
- 3.2 Practice teamwork for a graphic communications environment
- 3.3 Demonstrate work ethics and behavior
- 3.4 Identify factors that contribute to successful performance at work
- 3.5 Discuss how social skills are helpful in obtaining and maintaining a job
- 3.6 Practice the use of technology as related to occupations
- 3.7 Discuss elements of professionalism
- 3.8 Examine skills needed for changing workforce demands

### \*4.0 PRACTICE EFFECTIVE COMMUNICATION SKILLS FOR THE GRAPHIC COMMUNICATIONS WORKPLACE

- 4.1 Interpret verbal and nonverbal communication
- 4.2 Identify barriers to effective communication in a graphic communications environment
- 4.3 Practice skills used to communicate with clients in a graphic communications workplace
- 4.4 Identify guidelines for effective written communication (letters, reports, and email)
- 4.5 Recognize and adapt to language barriers, ethnicity and gender in a graphic workplace context

<sup>\*</sup>These state standards are designed to be delivered in a sequence of courses. \*Standards 1-17 are to be taught as an introduction within the Graphic Communications program.

# \*5.0 PARTICIPATE IN LEADERSHIP ACTIVITIES SUCH AS THOSE SUPPORTED BY CAREER AND TECHNICAL STUDENT ORGANIZATIONS SUCH AS SkillsUSA

- 5.1 Determine the roles and responsibilities that leaders and members bring to a graphic communications organization
- 5.2 Identify various leadership and personality styles
- 5.3 Evaluate characteristics of an effective team player in a graphic communications workplace
- 5.4 Identify characteristics of effective teams and teamwork
- 5.5 Practice techniques to involve each member of the team
- 5.6 Participate in graphic communications career development events
- 5.7 Develop a personal and professional growth plan
- 5.8 Demonstrate business etiquette and networking skills
- 5.9 Practice decision making processes

### \*6.0 EXPLORE PROBLEM SOLVING AND DECISION MAKING PROCESSES TO GRAPHIC COMMUNICATIONS SITUATIONS

- 6.1 Practice problem-solving processes for a graphic communications environment
- 6.2 Describe methods of establishing priorities for a graphic communications workplace
- 6.3 Examine a plan of work and schedule
- 6.4 Identify need for evaluation of products/services

### \*7.0 DEMONSTRATE TECHNOLOGICAL LITERACY FOR THE GRAPHIC COMMUNICATIONS INDUSTRY

- 7.1 Examine the uses of technology in the graphic communications field
- 7.2 Demonstrate basic usage of computers (input, storage, and output)
- 7.3 Access information electronically (via Internet, CD-ROM, etc.)
- 7.4 Apply basic commands of operating system software
- 7.5 Apply appropriate file and disc management techniques
- 7.6 Understand the basics of graphics software

### \*8.0 REVIEW FINANCIAL RECORDS AND ACCOUNTS FOR A GRAPHIC COMMUNICATIONS ORGANIZATION

- 8.1 Review an annual graphic communications business budget
- 8.2 Explain checking account records
- 8.3 Explain accounts payable and accounts receivable
- 8.4 Review expense records
- 8.5 Review payroll records/information
- 8.6 Explain project estimating

### \*9.0 EXPLORE GRAPHIC COMMUNICATIONS SYSTEMS THEORY AND PRACTICE

- 9.1 Explore how planning is used to improve overall organizational performance
- 9.2 Use organizational charts to identify workplace operations of a graphic communications business
- 9.3 Review how plans and budgets are revised to meet goals and objectives

### \*10.0 EXPLORE THE LEGAL AND ETHICAL ENVIRONMENT OF THE GRAPHIC COMMUNICATIONS INDUSTRY

- 10.1 Explore the basic concepts involved in contract law, consumer law, and consumer credit and protection
- 10.2 Examine the relationship between ethics and the law for the graphic communications industry
- 10.3 Define ethical standards
- 10.4 Examine the problems related to maintaining ethical standards in situations without a clear standard
- 10.5 Identify steps for securing permission to use copyrighted materials
- 10.6 Discuss how credit is given for use of copyrighted materials
- 10.7 Identify the benefits of copyright laws
- 10.8 Review the liabilities associated with the graphic communications field

### \*11.0 EXPLORE MARKETING PRINCIPLES FOR GRAPHIC COMMUNICATIONS OPERATIONS

- 11.1 Identify target markets
- 11.2 Select products or services to link with customer requirements
- 11.3 Identify strategies for promoting products/services

### \*12.0 PRACTICE SAFE WORKING PROCEDURES FOR A GRAPHIC COMMUNICATIONS ENVIRONMENT

- 12.1 Explain appropriate safety precautions around common graphic communications job-site hazards
- 12.2 Explain the importance of the OSHA (Occupational Safety and Health Administration) standards, HazCom (Hazard Communication Standard) requirements and MSDS (Material Safety Data Sheets)
- 12.3 Recognize and demonstrate safe use of basic hand tools and chemicals for a Graphic communications workplace

## \*13.0 DEMONSTRATE DRAWING AND VISUALIZATION SKILLS REQUIRED FOR GRAPHIC COMMUNICATIONS

- 13.1 Identify and analyze composition elements
- 13.2 Employ various types of drawing media and surfaces in traditional and digital form used in a graphic communications environment
- 13.3 Illustrate the basic elements and principles of design using traditional and digital media
- 13.4 Analyze how content and meaning are communicated in media production
- 13.5 Apply fundamentals of color theory in traditional or digital media

### \*14.0 PRACTICE MEASUREMENT TECHNIQUES FOR GRAPHIC COMMUNICATIONS APPLICATIONS

- 14.1 Identify common measurement tools used in graphic communications and their functions
- 14.2 Select an appropriate measurement technique for a specific measurement need
- 14.3 Select and use the appropriate measurement tool for the task
- 14.4 Determine degree of accuracy required for a specific task or situation

#### \*15.0 INPUT DATA FOR MEDIA APPLICATIONS

- 15.1 Demonstrate the operation of hardware items that support data capture for media application software (e.g. scanner, digital camera, video input device, graphics tablet, and graphics expansion
- 15.2 Select resolution for media data capture
- 15.3 Capture still images
- 15.4 Capture text and numeric data
- 15.5 Archive and manage data for media application software

#### \*16.0 OUTPUT DATA FROM MEDIA APPLICATIONS

- Demonstrate the operation of hardware items that support data output from media application software (e.g. printer, projector, etc.)
- 16.2 Optimize data output for specific uses
- 16.3 Output still image
- 16.4 Output text and numeric data

#### \*17.0 CREATE DIGITAL MEDIA PRODUCTS

- 17.1 Select and communicate information in an appropriate digital format
- 17.2 Select appropriate productivity tool for solving a specific problem
- 17.3 Produce a multi-page product for print and/or digital distribution
- 17.4 Design, produce and evaluate a communication product using technology
- 17.5 Combine images, sound, text and visual transitions in a single production
- 17.6 Use computer-based tools to create printed media products

### 18.0 DEVELOP AN INDIVIDUAL CAREER PLAN FOR THE GRAPHIC COMMUNICATIONS INDUSTRY

- 18.1 Investigate graphic communications career options, including freelance and entrepreneurship
- 18.2 Develop career goals based on interests, aptitudes, and research
- 18.3 Review/revise plan/goals on annual basis
- 18.4 Manage personal and career goals
- 18.5 Describe factors that contribute to job satisfaction and success

### 19.0 PREPARE FOR EMPLOYMENT IN THE GRAPHIC COMMUNICATIONS INDUSTRY

- 19.1 Develop a résumé
- 19.2 Create an e-résumé
- 19.3 Develop an electronic and traditional portfolio of work samples to support a résumé
- 19.4 Complete job application process
- 19.5 Research graphic communications companies as potential employers
- 19.6 Demonstrate interviewing skills, including pre-interview preparation and post-interview follow-up

#### 20.0 PARTICIPATE IN WORK-BASED LEARNING EXPERIENCES

- 20.1 Use technology appropriate for the job
- 20.2 Demonstrate positive work behaviors
- 20.3 Demonstrate positive interpersonal behaviors
- 20.4 Demonstrate safe and healthy work behaviors
- 20.5 Adapt to changes in the workplace
- 20.6 Participate in a variety of work-based experiences, paid or non-paid

## 21.0 DEMONSTRATE ORAL COMMUNICATION SKILLS APPLICABLE TO THE GRAPHIC COMMUNICATIONS FIELD

- 21.1 Conduct formal/informal research to collect appropriate topical information
- 21.2 Use questioning techniques to obtain needed information from audience
- 21.3 Interpret oral and nonverbal communications of audience
- 21.4 Demonstrate active listening during communications
- 21.5 Demonstrate appropriate use of technologies for a formal presentation
- 21.6 Prepare and deliver presentation
- 21.7 Deliver presentation incorporating the appropriate verbal and nonverbal communication techniques
- 21.8 Demonstrate effective telephone technique

### 22.0 DEMONSTRATE WRITTEN COMMUNICATION SKILLS APPLICABLE TO THE GRAPHIC COMMUNICATIONS FIELD

- 22.1 Conduct formal/informal research to collect appropriate topical information
- 22.2 Organize information and develop an outline
- 22.3 Write business communication using appropriate format for the situation
- 22.4 Using appropriate technology, prepare draft document using established rules for grammar, spelling and sentence construction
- 22.5 Utilize multiple technologies for written and presentation communications

### 23.0 EVALUATE THE ROLE OF SMALL BUSINESSES INCLUDING FREELANCE GRAPHIC COMMUNICATIONS IN THE ECONOMY

- 23.1 Evaluate role of small graphic communications business on local, state, national and international economies
- 23.2 List the factors, including personal traits, which contribute to the success of a graphic communications small business
- 23.3 Compare/contrast the advantages/disadvantages of sole proprietorships, partnerships and corporations
- 23.4 Research a business plan of an existing graphic communications business
- 23.5 Analyze the relationship of customer service and customer satisfaction on the success of a business

# 24.0 DEMONSTRATE BUSINESS AND FINANCIAL MANAGEMENT PRACTICES NEEDED FOR FREELANCE ARTISTS AND ENTREPRENEURS

- 24.1 Evaluate a budget based on an existing enterprise's business plan
- 24.2 Review financial information for decision making and planning
- 24.3 Research insurance and benefit needs for a graphic communications business
- 24.4 Research available banking services
- 24.5 Describe the impact of quality business communications on the success of an organization

# 25.0 PARTICIPATE IN LEADERSHIP ACTIVITIES SUCH AS THOSE SUPPORTED BY CAREER AND TECHNICAL STUDENT ORGANIZATIONS SUCH AS SkillsUSA

- 25.1 Determine the roles and responsibilities that leaders and members bring to an organization
- 25.2 Evaluate characteristics of effective teams
- 25.3 Evaluate characteristics of an effective team player
- 25.4 Practice techniques to involve each member of the team
- 25.5 Demonstrate team work
- 25.6 Practice effective meeting management
- 25.7 Demonstrate business etiquette
- 25.8 Practice decision-making process

### 26.0 USE PROFESSIONAL BUSINESS SKILLS OF THE GRAPHIC COMMUNICATIONS INDUSTRY

- 26.1 Identify education and training required to work in various graphic communications careers
- 26.2 Identify markets and types of businesses in graphic communications
- 26.3 Use industry terms and vocabulary in appropriate context
- 26.4 Investigate works of respected designers and photographers
- 26.5 Critique art and design work for technique, content, aesthetics, use of materials and problem solving
- 26.6 Use professional practices of graphic communications industries
- 26.7 Integrate customer relations skills in face-to-face and electronic communications
- 26.8 Create and present a professional portfolio

### 27.0 PRACTICE LEGAL AND ETHICAL BEHAVIOR REQUIRED FOR THE GRAPHIC COMMUNICATIONS INDUSTRY

- 27.1 Model ethical conduct in what is written, spoken or presented in a visual manner
- 27.2 Explain copyright law, work-for-hire, and other accepted business practices applicable to a graphic communications workplace
- 27.3 Differentiate stock photography and royalty free internet, and print
- 27.4 Evaluate the need for signed release forms
- 27.5 Explain procedures for the use of proprietary information
- 27.6 Practice an appropriate work ethic in commercial photography

### 28.0 PRACTICE SAFETY RULES AND PROCEDURES FOR THE GRAPHIC COMMUNICATIONS WORKPLACE

- 28.1 Follow approved shop dress code for safe operation, including personal safety equipment
- 28.2 Comply with OSHA safety regulations and practices
- 28.3 Understand approved methods to dispose of waste materials
- 28.4 Locate and read Material Safety Data Sheets (MSDS)
- 28.5 Follow safety procedures when operating graphic communications equipment
- 28.6 Read and follow instructions on warning labels
- 28.7 Demonstrate a working knowledge of the safety color code
- 28.8 Explain the right-to-know law

### 29.0 MANAGE BASIC COMPUTER CONCEPTS, OPERATIONS, AND APPLICATIONS

- 29.1 Use digital image preparation and output equipment
- 29.2 Use basic electronic publishing equipment
- 29.3 Apply basic commands of operating system software
- 29.4 Apply file and disk management techniques
- 29.5 Use industry-accepted software applications for word processing, graphics, image editing, scanning and page layout
- 29.6 Access and use the Internet for file transfer
- 29.7 Differentiate terminology referring to input, screen and output resolution
- 29.8 Optimize files for digital or print output

## 30.0 APPLY MATHEMATICAL CONCEPTS TO PROBLEMS IN GRAPHIC COMMUNICATIONS

- 30.1 Use measurement systems common to the printing industry
- 30.2 Use measurement tools common to the printing industry
- 30.3 Solve graphic measurement conversion problems
- 30.4 Solve ratio and proportion problems
- 30.5 Solve paper cutting problems

### 31.0 APPLY PRINCIPLES OF JOB PLANNING AND LAYOUT TO GRAPHIC COMMUNICATIONS CUSTOMER SPECIFICATIONS

- 31.1 Sequence the production work flow from initial need to a final product
- 31.2 Practice customer service functions
- 31.3 Explain the production information on a job ticket/jacket
- 31.4 Prepare a production information job ticket/jacket
- 31.5 Practice questions to understand client needs
- 31.6 Follow instruction to produce, modify or output files according to a customer supplied criteria

#### 32.0 DEMONSTRATE DIGITAL IMAGE PREPARATION

- 32.1 Produce digital images using digital image capture equipment
- 32.2 Import a scanned image or digital camera photo into a digital imaging application
- 32.3 Select resolution, pixel depth and image type for scanned images
- 32.4 Select appropriate commands and menus of scanning software
- 32.5 Select appropriate commands, menus and palettes for a digital imaging application
- 32.6 Create a digital image according to specifications using an imaging application
- 32.7 Enhance digital images using painting and editing tools
- 34.8 Edit a digital image using editing, filtering, multiple layers and masking techniques
- 32.9 Apply principles and elements of design to digital image processing
- 32.10 Apply color theory to digital image processing
- 32.11 Differentiate RGB, CMYK, LAB color, grayscale and web color
- 32.12 Convert file formats
- 32.13 Optimize digital images and select file formats as specified for end-use requirements
- 32.14 Select appropriate mode and resolution for digital or print output

## 33.C EXPLORE TRADITIONAL PHOTOGRAPHY (PHOTO FINISHING, EQUIPMENT, AND FACILITIES)

- 33.1c Differentiate the types and uses of black and white films
- 33.2c Differentiate the types and uses of color films
- 33.3c Differentiate the type, use and care of film cameras and accessories
- 33.4c Identify characteristics of basic darkroom equipment and tools for black/white and color processing
- 33.5c Identify characteristics of darkroom equipment and tools for color processing
- 33.6c Explain proper use and care of darkroom and photo finishing lab equipment
- 33.7c Identify chemicals and explain development process for negatives, color negatives, transparencies, and prints

#### 34.C USE A DIGITAL CAMERA

- 34.1c Differentiate the type, use and care of digital cameras and accessories
- 34.2c Select appropriate camera format for a given situation and end usage requirements
- 34.3c Determine the necessary equipment for a variety of tasks/situations for digital photography
- 34.4c Produce photos using a digital camera
- 34.5c Understand file size and ppi such as tif, jpeg, etc.
- 34.6c Select and use focusing techniques
- 34.7c Differentiate between wide and telephoto lenses and the aesthetic and technical reasons to select a lens
- 34.8c Select and use filters
- 34.9c Evaluate and troubleshoot common digital camera errors and problems

#### 35.C PRODUCE PHOTOS FOR DIGITAL PHOTOGRAPHY

- 35.1c Incorporate the following elements in photographs: composition, formal qualities, scale, use of space and use of light
- 35.2c Incorporate visual design principles and elements in photographs
- 35.3c Illustrate color theory
- 35.4c Explain the psychology of color
- 35.5c Create photographic images to specification for content, mood and/or meaning

#### 36.C PERFORM PHOTO FINISHING FOR DIGITAL PHOTOGRAPHY

- 36.1c Create print suitable for publication
- 36.2c Retouch a finished print
- 36.3c Dry mount and mat a print for presentation

### 37.C CONTROL LIGHT AND COMPOSITION IN PHOTOS FOR DIGITAL PHOTOGRAPHY

- 37.1c Relate lighting type, direction and camera location
- 37.2c Balance light color temperature in mixed light environments
- 37.3c Demonstrate the use of props
- 37.4c Plan setting, composition, camera angle and camera distance for a simple head-and-shoulders portrait under natural and artificial lighting conditions
- 37.5c Plan setting, composition, camera angle, camera distance and lighting for a series of outdoor portraits of one subject
- 37.6c Plan location, setting, composition, camera angle, camera distance and lighting for an informal small group portrait with existing indoor or outdoor light
- 37.7c Plan location, setting, composition, camera angle/focal plan, camera distance and lighting for a simple still life with one lamp plus reflector
- 37.8c Determine methods to elicit response from subjects
- 37.9c Explain the different qualities of hard, soft and reflective light

#### 38.C PRODUCE STUDIO PHOTOS FOR DIGITAL PHOTOGRAPHY

- 38.1c Identify use and characteristics of studio equipment, light and accessories
- 38.2c Define parameters of photo shoot according to layout
- 38.3c Set up equipment for a photo shoot
- 38.4c Style subject matter according to layout
- 38.5c Define client's need and produce an image
- 38.6c Prepare finished photos for presentation
- 38.7c Identify bindery options including a variety of standard folds